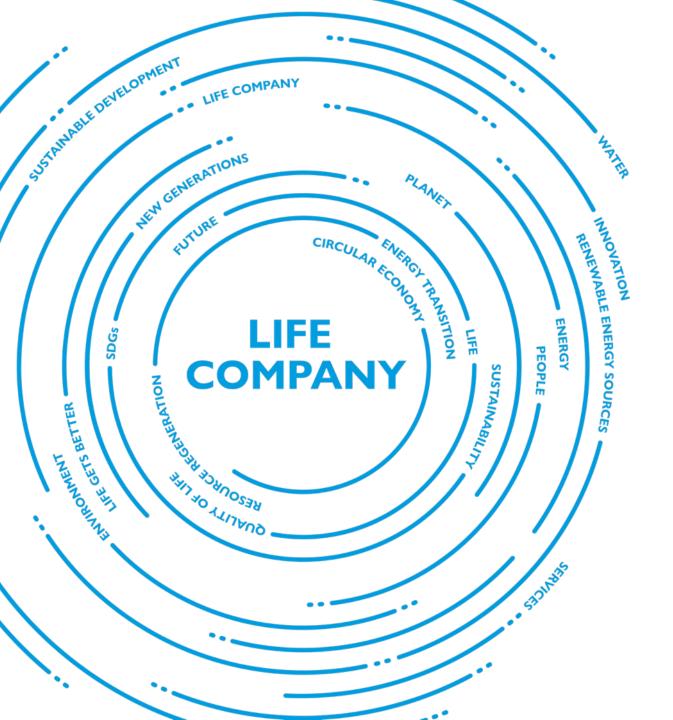


FOOD WASTE COLLECTION: MILAN'S EXPERIENCE

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Marketing Manager at Amsa (A2A Group) June 15th 2022





A2A Life Company

A2A GROUP

INTEGRATED AND BALANCED BUSINESS PORTFOLIO

ENERGY

Electricity and gas Power generation E-mobility Energetic efficiency

GRIDS

Distribution e.e. and gas **District heating** Water cycle Smart City Public lighting

ENVIRONMENT

Waste collection and road cleanings Resource recovery Energy recovery (WtE)

SERVICES

 TWh electricity produced TWh electricity sold **2,6** Bln m³ gas sold 325.000 light points managed TWh electricity distributed TBIn m³ gas distributed TWh heat sold **3,2** Mln ton waste treated Mln m³ water distributed



BUSINESS UNIT: ENVIRONMENT

KEY FIGURES



5,2 Mt Total waste managed



2,0 millions kWh electrical energy from waste1,6 million kWh heat energy from waste



4 millions

Users served through waste management and roads cleaning

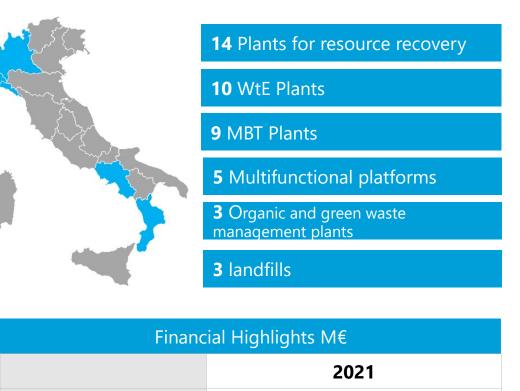


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Italian leader for waste to resources and energy recovery

1.260

341



Revenues

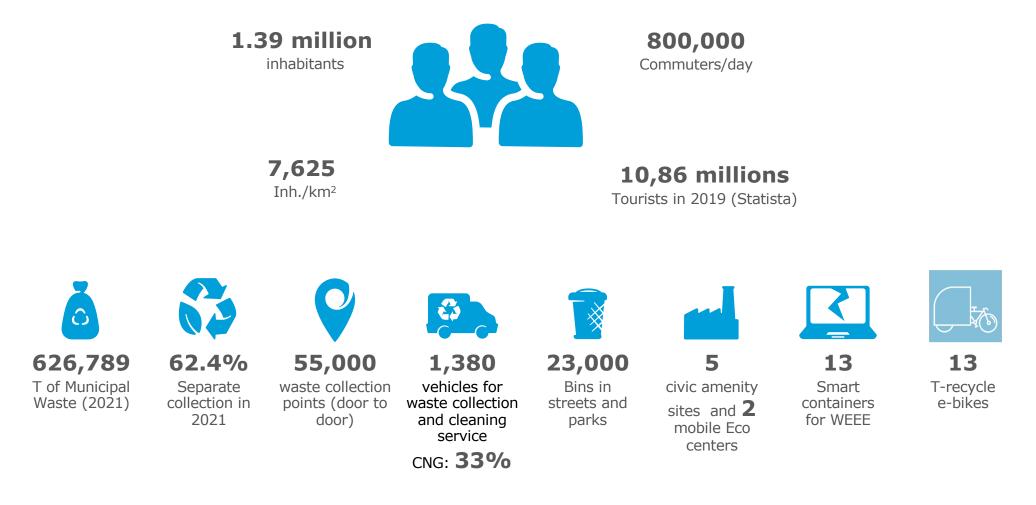
EBITDA



Waste management in Milan

CITY OF MILAN: WASTE COLLECTION

Key figures







THE INTEGRATED WASTE CYCLE IN MILAN



Circular economy of waste

ENERGY PRODUCTION

AND HEAT



AND RECYCLING)

WASTE SERVICE IN MILAN

Main services



Door-to-door separate waste collection

- 5 fractions: bins (paper and cardboard, glass and organic) and bags (light packaging, residual waste)
- 55,000 collection points
- Waste storage in every building
- Frequency: once a week for dry recyclables and residual, twice a week for organic waste
- Pick-ups between 5:30 am and 12:00 am from Mon to Fri
- The city center (highest traffic area) is served before 8:00 am



Bulky waste collection

- Free service at home and on booking
- 150,000 bulky waste pick-ups per year (40% from website)
- Bulky furniture, big electronic appliances (fridge, oven, etc.)

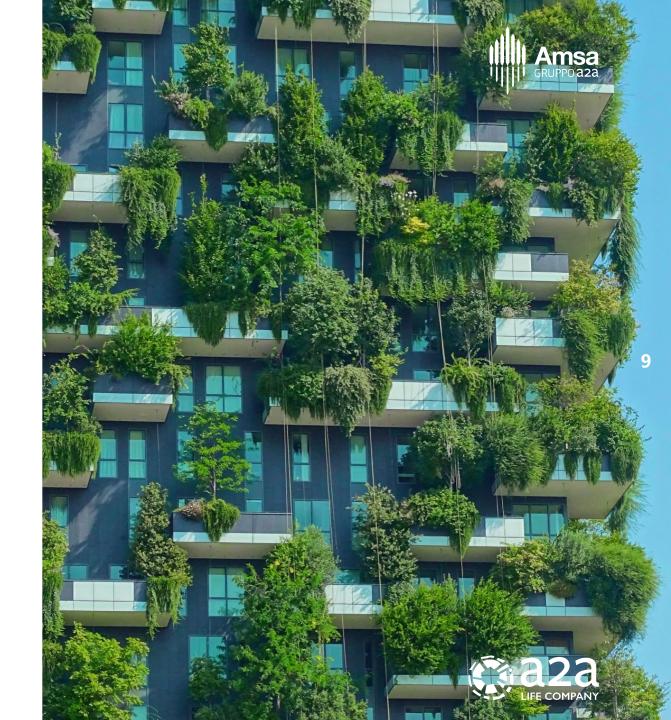




HIGH-RISE BUILDINGS IN MILAN

High-rise buildings account for approximately85% of housing units in the city of Milan.

The remaining 15% includes single homes.

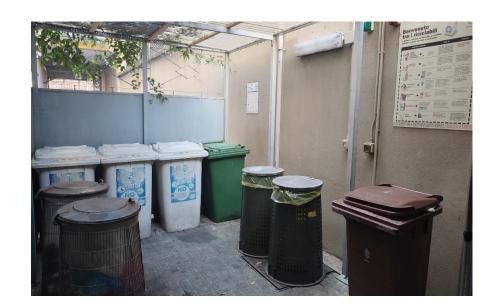


«DOOR-TO-DOOR» WASTE COLLECTION





 The "door-to-door" waste collection has always been a tradition for Milan's waste management.



- Residential buildings in Italy usually have courtyards or waste rooms - located at ground floor or in basements – where segregate collection is stocked.
- New apartment buildings must have a waste room large enough for the people living in them.



CITY OF MILAN: WASTE COLLECTION



TOTAL MUNICIPAL WASTE COLLECTION 2021

626,789 t (+3,5%)



ORGANIC 131,985 t (+4,2%) SEPARATE WASTE COLLECTION 2021 391,188 t (+3,2%) 62,4%



PLASTIC AND METALS 47,903 t (+7,3%)



PAPER AND CARDBOARD 80,177 t (+2,8%)

RESIDUAL WASTE 275,266 t (+3,7%)



GLASS 64,942 t (+3,9%)







SEPARATE WASTE COLLECTION

Trend



Evolution 1997 2012 2017 **Commercial activities Households Open markets** All canteens, restaurants, All households 94 weekly markets and bars throughout the city Special compostable bags

- 120 | bins door to door _ system
- Collection everyday Mon--Sun at night

ORGANIC WASTE COLLECTION STRATEGY

- 120 | bins, 10 | kitchen _ bin and compostable bags
- Collection twice a week -
- Transparent bag for residual waste

- and holder
- Collection after market _



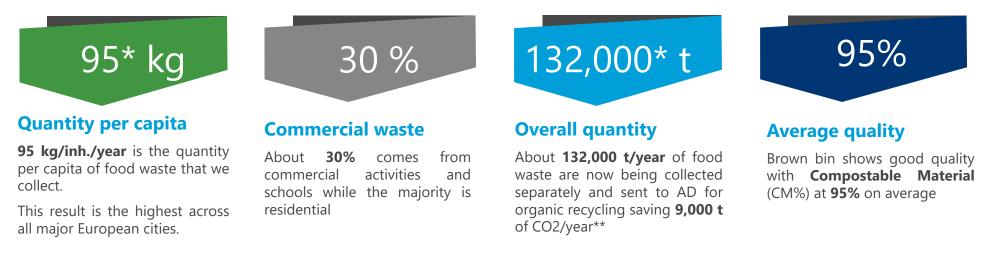


ORGANIC WASTE COLLECTION STRATEGY

Results



- Food waste management is a key factor in the city's food policy for sustainability
- Milan food waste management is considered a best practice across all major European cities



* 2020 and 2021 data were heavily affected by COVID-19 pandemic restrictions. In 2019 quantity per capita was 110 kg/inh/year and the overall quantity was 155,000 t.

** Calculated by CIC, the Italian Composting and Biogas Consortium based on the Defra (UK) calculation tool, 2011





FOOD WASTE COLLECTION IN OPEN MARKETS



- In 2017 we started a method for collecting the **food waste** fraction in market stands with good results
- In 2018 food waste collection in open markets was extended to all
 94 weekly markets throughout the city
- 1.552 t of organic waste to be composted were recovered in 2021 (14% of the total open market waste collected) and 5.061 t of mixed packaging sent to recycling (46%).
- Strong information campaign and continuous monitoring of the stands are important factors
- LCA evaluation method shows savings for 500,000 kg CO2 eq./y*







DEDICATED AWARENESS CAMPAIGNS

- Direct marketing (letters to all residents, posters, leaflets and bin stickers)
- Direct contact with building managers and citizens (during kit and poster delivery for every building)
- **App PULI***amo* for smartphones
- www.amsa.it
- Public meetings in City Councils
- **Customer Center** (24/7)
- School educational project with special materials for students









COMMUNICATION AND STAKEHOLDERS ENGAGEMENT

- **380,000 CALLS/year** to our **Customer Center** (24/7);
- **Amsa website** constantly updated withe the latest news about new services;
- 150,000 bulky waste pick-up service bookings (40% from website);
- **App** for all mobile smartphones;
- 3.300 students engaged in our «School educational project»;
- **800 people from** environmental organizations, Public Institutions, private companies from all over the world visited our departments and our waste facilities;
- **Informations and communication campaigns** towards all citizens for the improvement of quantity and quality of separate collection;
- **Sustainaibility report** from 2008 and from 2021 our first Integrated Report. Furthermore, in 2015 we started, first in Italy, to publish **Local Sustainability Reports** referred to specific territories on which we operate.









COMPOSTABLES AWARENESS CAMPAIGN





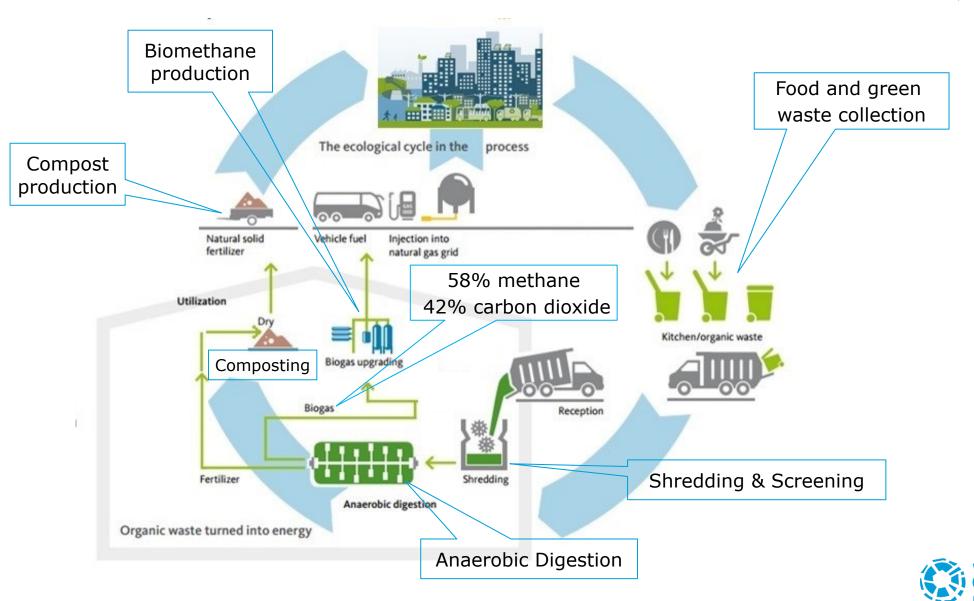
- The market for bio-based and/or biodegradable plastics is expected to grow significantly during the coming years
- COMPOSTABLE BIOPLASTICS and PAPER packaging are suitable for the biowaste bin





ORGANIC WASTE IN CIRCULAR GREEN ECONOMY





ORGANIC WASTE CYCLE PLANT IN LACCHIARELLA



The new basin plant: biomethane as a green fuel for transports

100 kt/y of organic waste will be treated in the FORSU plant, currently under construction.

The best technologies include combined processes of anaerobic digestion and composting for the production of:

- over 8 M m³/y of advanced biomethane in gaseous form into the network or for transportation
- over **20,000 t/y** of compost, a natural fertilizer certified for use in agriculture



- **SUSTAINABILITY**
- The advanced biomethane can be used in transport, returning a significant sustainable energy to the city and will be able to fuel the collection vehicles for a virtuous circular economy.
- The compost produced through the process allows the soil to be kept at the **levels of organic carbon** typical of **natural grounds**.







THANK YOU FOR YOUR ATTENTION!

